**Speaker's Name** | Peter Tedone  
---|---  
**Date** | September 19, 2014  
**School/Year** | BA, Quinnipiac University; MBA Rensselaer Polytechnic Institute  
Chartered Life Underwriter designation, American College  
**Current Position** | President & CEO, Vantis Life Insurance Company  
**Location** | Windsor, CT  
**Professional History** | Mr. Tedone first joined Vantis Life Insurance Company in 1987 as Assistant Vice President and Marketing Director. In 1990, he became Vice President and assumed responsibilities for life underwriting and annuity operations in addition to marketing. In 1995, he was appointed Senior Vice President and assumed the additional responsibility for the Policyholder Services Division. In 1997, Mr. Tedone was appointed Executive Vice President and Chief Operating Officer. He was appointed President and Chief Executive Officer on February 1, 2000, and was elected to the Board of Directors in 2001.  
Prior to joining Vantis Life Insurance Company, Mr. Tedone was New England Vice President for Security of America Life Insurance Company, a subsidiary of The United States Life Insurance Company. Prior to that, he held various positions in health care management.  
**Industry** | Insurance: Business Management  
**Noteworthy** | Mr. Tedone has been a member of the Board of Visitors of the Barney School of Business since 07/01/2007. He has served as Chair of the Nominating Committee and Ellsworth Dinner Speaker.  
Mr. Tedone served as a member of the Barney School of Business’ Strategic Planning Coordination Committee in 2011-2012.  
Mr. Tedone is an Adjunct Faculty member at the Barney School of Business, and teaches courses in Leadership and Corporate Strategy.  
In 2006, Mr. Tedone was elected to the Board of Governors of the American Council of Life Insurers (ACLI), and served as Chair of the ACLI’s Forum 500 section in 2008. As a
<table>
<thead>
<tr>
<th>Photo (several others on file)</th>
<th>member of ACLI’s Board of Governors, he has been active in pursuing industry-friendly legislation on both the state and national level, particularly as they relate to small company initiatives.</th>
</tr>
</thead>
</table>
| **Words of Wisdom for our BAR211 students** | Mr. Tedone felt very strongly about the following key points that would be foundational to being “career ready”:  
1. Have a major/minor (or a double major) and even better if that minor or second major was in a language or humanities.  
2. Take the initiative – offer to do an extra project that demonstrates clear benefit or fills in a gap and gets noticed.  
3. Read the Wall Street Journal every day – stay current! |