





*Among the top 5% of business schools accredited by AACSB*



*Named a top Business School by Bloomberg Businessweek*

# **BARNEY** UPDATE

INSURANCE AND RISK MANAGEMENT EDITION

SPRING 2017

## **BARNEY SCHOOL BUILDING EXPANSION PROJECT**



A project is underway to add 10,000 square feet of space and renovate 1,300 square feet to create a state-of-the-art, high-tech learning environment. The new facilities will position the Barney School—and its students—for greater success in a fast-moving, fiercely competitive world. The Barney School expansion project emphasizes student-focused, technology-rich spaces that provide venues for an array of educational experiences . . . experiences that pave the way to launching careers. The new facilities will make an already strong program even stronger. To learn more, or to support the project visit [hartford.edu/barney/building](http://hartford.edu/barney/building) ‹‹

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## HOW ALUMNI CAN HELP

Our three top alumni engagement priorities:

- » Enhancing Barney's career-ready focus
- » Providing opportunities for internships, job placements, and corporate visits
- » Improving our facilities to create a better business learning environment

To learn how you can help, contact us at [barneydo@hartford.edu](mailto:barneydo@hartford.edu) or 860.768.4243.

## FOLLOW US ON

-  [hartford.edu/barney](http://hartford.edu/barney)
-  [Barney School of Business](#)
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## FROM THE DEAN'S DESK . . .

The Barney School has rich traditions in finance, insurance and risk management. For decades, our programs have prepared leaders who now work at leading insurance and financial services firms in Hartford, New York, Boston, London, Bermuda, and elsewhere.

The cornerstone of our success is a shared vision with our corporate partners to meet the talent development and acquisition needs of this dynamic industry sector. Just a few examples of our partnership activities include:

- » Corporate visits to companies like Barnum Financial Group, Cantor Fitzgerald, First Monetary Mutual, Grant Thornton, KPMG, Lloyds of London, TD Bank, Travelers, The Hartford, UBS, and XL Catlin.
- » 100% student internship placement, and numerous full-time positions secured, at all of the above companies, as well as Acadia, Accenture, Aetna, Berkley Re Direct, Cigna, Deloitte, Ernst and Young, Fidelity, PwC, State Street Bank, Symetra, Vantis Life, WMGNA, and many others.
- » Supporting students to pursue professional credentials such as the Actuarial, ARM, CLU, CPCU, PMP, and SAS designations by providing study materials and covering exam costs.
- » Professional association meetings on and off campus at which students can engage in programming and network with members of the CPA Society, CPCU Society, Insurance and Financial Services Cluster, Insurance Accounting Systems Association, Risk Management Society, and Society of Actuaries.

While many accounting, actuarial science, finance, and insurance majors connect with these firms, opportunities abound for those with other interests and skills. We have students interning and working in human resources, marketing, project management, supply chain management, and virtually all functional areas across the industry.

It gives us great pride to prepare competent, confident, and connected students who will shape the future of the finance, insurance, and risk industry. I hope that you enjoy this industry-focused issue.

Best regards,



Marty Roth  
Dean and Professor of Management and Marketing  
[mroth@hartford.edu](mailto:mroth@hartford.edu)

**UNIVERSITY OF HARTFORD**  
**BARNEY SCHOOL OF BUSINESS**

# ALUMNI LEADERS



**Tony Trivella MBA '84**  
*Executive Vice President  
Hartford Steam Boiler*

Anthony J. “Tony” Trivella is Executive Vice President responsible for Hartford Steam Boiler’s Treaty division. Hartford Steam Boiler, part of Munich RE, has been a leader in loss prevention for over 150 years. Tony was named executive vice president in December 2005. He has held numerous increasingly responsible positions, including underwriter, director of field marketing, marketing manager (in the Boston and Atlanta offices), and regional vice president (in the San Francisco office) before assuming his current role. He served on the Barney School Board of Visitors from 2002–09.

Njoki Wamiti is a Vice President and Miscellaneous Medical Facilities Product Manager for IronHealth, a division of Ironshore Insurance. Her responsibilities include managing the growth and profitability of health insurance products. Njoki previously worked at Lexington Insurance Company where she held various underwriting and leadership positions in the Professional Liability, Specialty Casualty, and Healthcare divisions.



**Njoki Wamiti '00**  
*Vice President  
IronHealth*



**Keith Gollenberg '81**  
*Managing Director  
Oaktree Capital*

Keith is a senior member of Oaktree’s real estate team and focuses on the investment and management of its real estate funds. Prior to joining Oaktree, Keith led the creation of and spent three years at CBRE Realty Finance, Inc., where he most recently served as Chief Executive Officer and President. Previously, he spent over 21 years at CIGNA Investment Management. He is a CFA charter holder, served as Chairman of the Commercial Real Estate Finance Council, and is currently on the Barney School Board of Visitors.

Jessica Briere studied Insurance and Finance at the Barney School. Jess completed two internships during her time as a Barney School student—first was an internship at Acadia Insurance, and second was in the Early Career Leadership Development Program at The Hartford. In 2016, Jess was named an Anita Benedetti Scholar by the Risk and Insurance Management Society and was invited to attend their annual conference in San Diego. Post-graduation she has landed a full time position at Symetra Financial as an underwriting analyst.



**Jessica Briere '17 MBA '19**  
*Insurance and Finance Major*



**Alfred Parker '17**  
*Economics and Finance Major*

Alfred Parker is a Barney School Senior with a major in Economics and Finance. During the summer of 2016, Alfred interned with State Street Bank as a Global Operations Intern. During his time at State Street he worked with fund accounting and account reconciliation as well as the Swaps/CCP team. Alfred took various classes that State Street offered that complemented the classes he took at the Barney School of Business—he says that this experience has enhanced his financial knowledge and launched his career in finance. «

# ASPIRING MANAGERS



# BARNEY SCHOOL HOSTS INTERSECTION OF RISK AND FINANCE SYMPOSIUM

The Barney School of Business held its fifth annual Intersection of Risk and Finance Symposium on November 15. Joseph Coughlin, '80, founder and CEO of New York-based Corporate Risk Solutions, LLC and a member of the University's Board of Regents, sponsored the event.

The night began with Barney School Dean Martin Roth introducing Coughlin and describing the unique importance of the event, which was attended by Barney School students, faculty, alumni, and industry professionals. Coughlin described his extensive career in insurance and equities noting how, "It is critical for finance to understand insurance, and for insurance to understand finance."

Coughlin went on to introduce the first guest speaker, Mike Rice, the chief executive officer of the U.S. Specialty division at JLT, a global insurance broker. Rice spoke in depth about the art of using more than just data to close deals. "Take data and information and turn it into knowledge," he said, while emphasizing the importance of transforming data into real information that drives decision-making.

Varun Chandra an executive at intelligence firm Hakluyt & Company, was the next guest speaker. A University of Oxford graduate and native of Newcastle, UK, Chandra had spent the majority of his career traveling around the world negotiating deals for different partners until he moved to New York a few years ago. Chandra previously worked for the former British Prime Minister Tony Blair. "It is important to be open to opportunities," Chandra shared, adding that when in business, "everything is about risk and reward."

The evening's final speaker was Brandt McKee, Senior Managing Director at Centerbridge, a private equity firm. A former Cryptologic Officer in the United States Navy, McKee has developed a deep seated passion for helping people, having spent his career working with startups and companies that were underperforming to help them regain their footing.

The symposium concluded with the speakers answering audience questions about oil, energy, political risk, and other global issues affecting business, risk, and finance.

The event was followed by a networking hour that gave students the opportunity to ask more questions, meet the speakers, and connect with industry professionals. «

## BARNEY SCHOOL LAUNCHES



## SUMMER BUSINESS INSTITUTE

The Barney School will be launching its inaugural Summer Business Institute (SBI) in the summer of 2017. This program is designed for rising high school juniors and seniors. The SBI aims to help aspiring college students get an idea of what life as a business undergraduate will be like. Students will spend two weeks taking a business course, living on campus, meeting alumni and fostering friendships.

At the completion of the program, the students will have earned three college credits which can be applied at the University of Hartford or transferred to other colleges and universities.

During the program, students will be exposed to real life business classes with resident faculty and experience our unique *Career Ready Program*. Highly motivated and driven high school students who are seeking to major in business once they begin their university career can apply. «

[hartford.edu/sbi](http://hartford.edu/sbi)