

# CT Business Matchmaker

Thursday, June 14, 2018

## Prime Company/Agency Procurement Opportunities

Company	Business Description	Procurement Needs	Services & Products NOT Interested In
Bond Brothers	Building Division	Purchasing for UConn Central Utility Plant Chiller Upgrade project #902109	Consulting firms for BIM, estimating or scheduling
Charter	Charter is an environmental remediation and civil construction contractor headquartered in Boston and working throughout the Northeast.	Self-performing site civil and environmental construction contractors including: clearing; erosion & sediment control; site work; abatement; site survey; marine survey; landscaping; fencing & curb; paving; site construction materials and supplies.	Computers, software, IT services, office supplies, engineering
Charter Oak Environmental Services	Environmental consulting and engineering: Charter Oak performs assessment, investigation, remediation and monitoring services along with transportation and disposal of hazardous and non-hazardous materials.	Environmental consultants - field staff, geologists, hydrogeologists, engineers. Transporters - capabilities in all New England states; PA, NJ and NY woman-owned, minority-owned, disadvantaged business enterprises	IT support services
Cianbro Corporation	Cianbro offers construction services from the conceptual stages of design through implementation and is involved in the following five market sectors: Building, Industrial and Manufacturing, Infrastructure, Oil, Gas & Chemical and Power and Energy.	Cianbro is interested in companies focused in the construction industry i.e. mechanical, piping, hauling, marine, electrical, excavation, concrete work, formwork, steel, bridge construction, sitework, masonry, waterproofing, plumbing, fire protection, HVAC, paving, landscaping, painting and general heavy civil contracting.	IT support and services, promotional, janitorial
City of Hartford	Supplier Diversity Program for the City of Hartford. Provides the opportunity for small and minority/women-owned businesses to participate in the procurement of City goods and services.	Construction: Electrical, Plumbing, Landscaping, Roofing, Paving, Welding, Trucking, Masonry, Janitorial, Painting, Steel Erection; Commodities: Electrical supplies, Locksmith services, Fire Alarm System, Inspection & Maintenance Services, Janitorial Supplies, Lawn Maintenance Equipment and Supplies, Hardware Purchases, Office Supplies; Tree Trimming/Removal; Professional Services: Architects, Engineers, Construction Management, Accounting Services, Staffing Services	Clothing/Jewelry Retail stores
Colt Manufacturing Co., LLC	Small Arms Manufacturer	Precision Machine Shops, Facility maintenance & services, Firearm coating services	IT Services, Any form of Training Services
Connecticut Department of Public Health	State Department of Public Health	Office Supplies, Laboratory Supplies, Laboratory Equipment	
Comerstone	Comerstone is a VA CVE certified SDVO multi-disciplined small business performing engineering, consulting and construction services.	Architectural Services; Electrical, Mechanical and Plumbing Engineering; Subcontractor Trade Divisions: Div 10 Millwork, Div 21-23 Life Safety Mechanical Plumbing, Carpentry and Labor Services, Div 03 Concrete, Div 04 Masonry, Div 07 Roofing, Insulation, Fire Protection, Div 26-28 Electrical, Security, Communications, Data	IT Services; Office Equipment or Furniture; Rubber, Plastics / Ram Materials; Medical Equipment or Devices; Temp Labor Suppliers
Covendis	Covendis currently provides the overall program management for the State's contingent IT workforce.	IT Services and Staffing companies	Anything not in the areas of IT services and staffing
CT Airport Authority	The CAA is a quasi-public entity responsible for managing, operating and developing Bradley International Airport and five general aviation airports.	Leasing, construction, consultants, purchasing of goods and services	
CT Army National Guard	CTARNG Purchasing and Contracting Department	Multiple opportunities throughout the year	N/A
DAS Construction Services	The Department of Administrative Services (DAS) Construction Services (CS) selects Design-Build (D-B) Teams for certain State Building Construction Projects	Construction-related	Any business not construction-related
Dimeo Construction Company	General Contractor/Construction Manager	Construction Subcontractors, general trades	Financial Services, Lawyers
Downes Construction Company	Construction Manager / General Contractor	General Trades, Subcontractor Bids	

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Elbit Systems of America, Kollsman Inc.	OEM, military, commercial aviation, medical	Looking for SDVOSB & HUBZone suppliers	IT or Engineering services
Enterprise Builders, Inc.	Enterprise Builders, Inc. is a general contractor/construction management firm.	Material vendors and labor/material subcontractors for construction	IT/tech providers, human resources providers (payroll/etc.)
Fujifilm Medical Systems	Resale medical equipment	Small Businesses to partner with, can be facility or medical-based	MRO supplies
GENERAL DYNAMICS Electric Boat	GENERAL DYNAMICS Electric Boat is the primary submarine manufacturer for the U.S. Navy.	GENERAL DYNAMICS Electric Boat is responsible for the procurement of Specialty/OEM materials, overhead supplies, raw materials, machined parts, valves, actuators, electrical and mechanical components, engineering services and capital facilities to support its role as the primary submarine manufacturer for the U.S. Navy.	IT Services Staffing MRO supplies
Great Lakes Dredge & Dock Company, LLC	Great Lakes Dredge & Dock Company, LLC ("Great Lakes" or the "Company") is the largest provider of dredging services in the United States and the only U.S. dredging company with significant international operations.	Main purchases for GLDD are: Fuel Diesel #2 Low Sulfur, Marine Diesel, Industrial Supply, Welding gasses (Acetylene, Oxygen, Co2, Argon), Marine and Hardware Supply, Safety Supply, Survey and Navigational Equipment, Waste Disposal Services, Recycling, Portable Toilet Rentals, Emergency Spill Cleanup, Diving/Salvage, Environmental Services, Endangered Species Observers - turtles, birds, manatees, sturgeon (fish), etc., Environmental permitting / consulting, Environmental remediation	Road and building construction, residential projects
Greater New Haven Transit District	The Greater New Haven Transit District (GNHTD) is one of fourteen regional transit districts in the State of Connecticut.	Office supplies, signage, furniture, equipment, facility needs, vehicle parts, IT equipment, etc.	
Harvard Pilgrim Health Care	Harvard Pilgrim is a leading not-for-profit health services company that serves as a guide to better health for our members in Massachusetts, New Hampshire, Maine, Connecticut and beyond.	Open to meeting all local business owners	
Kaman Aerospace	Manufacturing: Composite Structures and Metal to Metal Bond, Helicopter OEM, Metal Structures, Fuzing	Manufacturing: Composite Structures and Metal to Metal Bond, Helicopter OEM, Metal Structures, Fuzing	
Methuen Construction Co., Inc.	Methuen Construction Company, Inc. is widely recognized as the most successful, self-performing general contractor in the industry.	Goods and services specific to commercial construction	Anything not construction related
Mirion Technologies, Inc. (CANBERRA)	Manufacturer of Radiation Monitoring Equipment	Printed Circuit Boards Machining	IT Employment Energy
Norwalk Transit District	Fixed route and paratransit transportation	Construction, buses, equipment	Farming, mining
P.C. Richard And Son	Appliances-Electronics-Bedding Sales	Wholesale-Builder-Retail	
Sikorsky, a Lockheed Martin Company	Sikorsky pioneers flight solutions that bring people home everywhere, every time. Sikorsky is a Lockheed Martin Company.	Sheet metal fabrication, machining, aircraft parts	Contingent labor, IT consultants
Skanska USA Building Inc	Skanska USA Building Inc. is a leading national and local provider of construction, preconstruction, consulting, general contracting and design-build services to a broad range of industries.	We provide opportunities for local, small businesses and minority firms and maintain cost certainty by selecting trusted, accurate firms.	Commercial and Residential
Stanley Black & Decker, Inc.	Stanley Black & Decker is a world-leading provider of tools and storage, commercial electronic security and engineered fastening systems, with unique growth platforms and a track record of sustained profitable growth.	Stanley Black & Decker sources various products and services, the most sourced items are: Installers, Plastic Molding, MRO, Packaging, Electronics, Fasteners, Steel, Hand & Tool Storage, Plating, Distribution, Castings, Glass, Sorting, Resin, Rubber, Engineered Fastening, Mechanical Assembly, Wire Harnesses, Batteries, Metal Plating	

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Supervisor of Shipbuilding	SUPSHIPs are responsible for administering the Navy's new construction, nuclear repair and modernization contracts accomplished in the private sector.	Specialized machining, information technology	household items, food, marketing
Sysco Foods	Wholesale food service company	CT SBE/MBE registered companies that manufacture, produce or ship food for food service	Any company not involved in food production or shipping.
The Hartford	The Hartford Financial Services Group, Inc. , usually known as The Hartford , is a United States-based investment and insurance company.	All those that service the Finance/Insurance Industry.	Manufacturing
The Metropolitan District (MDC)	Sewer & Water utilities	The Metropolitan District (MDC) seeks to increase the participation of Small Businesses through the procurement and utilization of goods and services to support its on-going operation.	
The Whiting-Turner Contracting Company	The Whiting-Turner Contracting company is a leader in Construction Management and General Contracting.	Trade Contractors who perform following scopes: Concrete Masonry Metals (e.g., structural steel framing, joists, decorative metals, etc.); Wood, Plastics, and Composites (e.g., wood framing, finish carpentry, plastic decking); Thermal and Moisture Protection (e.g., insulation, water barriers, sealant); Openings (e.g., doors, windows, and louvers); Finishes; Fire Suppression; Plumbing; Heating, Ventilating, and Air Conditioning (HVAC); Electrical Communications (e.g., data, voice, audio/visual systems); Electronic Safety and Security; Earthwork; Exterior Improvements; Utilities; Transportation; Waterway and Marine Construction	Financial Consultants, Information Technology
Triumph Integrated Systems	Triumph Group designs, engineers, manufactures, repairs and overhauls a broad portfolio of aviation and industrial components, accessories, subassemblies, systems and aircraft structures.	Engineering services and prototype	
US GSA - Federal Acquisition Service	The U.S. General Services Administration (GSA) Federal Acquisition Service (FAS) offers solutions in the areas of: Products and Services; Technology; Motor Vehicle Management; Transportation; Travel; and Procurement and Online Acquisition Tools.	How to locate Procurement Opportunities with GSA: The Federal Business Opportunities (FBO) <a href="http://www.fbo.gov">http://www.fbo.gov</a> and the GSA Forecast of Contracting Opportunities - <a href="http://www.gsa.gov/portal/content/101163">http://www.gsa.gov/portal/content/101163</a> .	Construction and Architectural design companies
US GSA - Public Buildings Service	The U.S. General Services Administration (GSA) Public Buildings Service (PBS) is the federal government's property developer, lessor and manager of federally owned and leased properties.	How to locate Procurement Opportunities with GSA: The Federal Business Opportunities (FBO) <a href="http://www.fbo.gov">http://www.fbo.gov</a> and the GSA Forecast of Contracting Opportunities - <a href="http://www.gsa.gov/portal/content/101163">http://www.gsa.gov/portal/content/101163</a> .	Weapons, weapon systems, insurance and cattle
UConn Capital Project & Contract Administration	Educational institution	Service maintenance, construction-related	
UConn Purchasing	Educational institution	Commodities appropriate to a university setting	
UCONN Supplier Diversity Program	Educational institution	MBEs and SBEs that want to do business with the university	
United Technologies Aerospace Systems	Aerospace /Engineering	Machining, Electrical Assembly, Hardware (Fasteners)	Non-Aerospace Related, Information Technologies, Staffing/Labor
US Environmental Protection Agency	Federal government agency with the mission to protect the environment and human health by writing and enforcing regulations based on laws passed by Congress.	We have procurement opportunities primarily related to construction, services, equipment and supplies needed for accomplishing our mission.	Products/services not related to our environmental operations or administration of our offices.

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US Navy, PWD New London, FEAD	US Navy Field and Engineering Division, Aquisition Branch	Construction projects; Facility Services	Communications, all types of supply products, weapons, information technology.
VASE Management	VASE Management offers Construction Management/ general contracting services.	Abatement (Asbestos, Lead, Mold); Carpentry, Framing, Millwork; Design Work; Drywall, Painting; Dumpster Removal; Electrical Services; Fencing; Flooring; House Lifting; HVAC / Plumbing; Insulation; Roofing / Siding; Security Cameras; Site work (Demo, Landscape, Concrete, Masonry, Excavation / Fill); Windows and Doors	
Yale University	Since its founding in 1701, Yale has been dedicated to expanding and sharing knowledge, inspiring inovation and preserving cultural and scientific information for future generations	For contractor opportunities, please go to <a href="http://www.yale.edu/procurement">www.yale.edu/procurement</a> . Click on Contractor Application	non-construction