MBA MY WAY

BARNEY SCHOOL OF BUSINESS MBA PROGRAM

CAREER-FOCUSED BUSINESS EDUCATION

UNIVERSITY OF HARTFORD
BARNEY SCHOOL OF BUSINESS
MBA MY WAY AT BARNEY

Our MBA curriculum consists of 17 three-credit courses. The length of time to complete our program can vary and may be completed on a full- or part-time basis. Full-time students can finish in two years. Part-time students usually complete their studies in three to four years.

Online, on campus, or both

You can earn a Barney School MBA exclusively online, fully on campus, or take some courses online and others in the classroom. This model simplifies your ability to earn a Barney School MBA at your own pace and place.

Meet your network right away

No matter which way you choose to take classes, you have an opportunity to attend an orientation for new students at the beginning of each semester where you will meet the dean, faculty, and other students, and become familiar with program policies and procedures.

Our curriculum

Courses are divided into four components: core, breadth, electives, and capstone. Students with a strong undergraduate background in business administration may be eligible for modification of the requirements by requesting a waiver for up to six courses (18 credits.) Only core courses may be waived.

Our required courses are

**CORE [6 courses]**
- MBA 610 Managerial Statistics
- MBA 612 Accounting Concepts
- MBA 614 Economic Analysis for Managers
- MBA 616 Corporation Finance
- MBA 618 Marketing Management
- MBA 620 Operations Management

**BREADTH [6 courses]**
- MBA 705 Global Business Environment
- MBA 710 Leadership and Management
- MBA 720 Managing Technology and Innovation
- MBA 730 Managing Customer Relationships and Experiences
- MBA 740 Business Law and Society: The Global Environment
- MBA 750 Performance Analysis

**ELECTIVES [4 courses]**
Elective plans of study should be developed in consultation with your academic advisor. You may elect a broad general orientation or focus on specific courses in one area of specialization.

**CAPSTONE [1 course]**
- MBA 810 Strategic Management

Go to our website, hartford.edu/barney/MBA/courses, to see course descriptions.

* Concentrations of specialized electives are available in Business Analytics, Finance, International Business, and Management.
COST OF ATTENDANCE
The Barney School of Business charges a rate of $640 per credit hour for the 2014–2015 academic year.

The 2014–15 academic-year cost (full-time tuition and fees for international graduate students in the MBA program) is approximately $16,220 per year. This is estimated and based on the minimum full-time cost for tuition (9 credits per semester) and fees for the fall and spring semesters.

WHAT YOU NEED TO KNOW TO APPLY
Our admission review committee is only able to consider complete applications, so please read through the list before submitting your application materials. The application is online only at hartford.edu/grad-apply. Send all additional required documents to:

Graduate Office, Center for Adult and Graduate Academic Services, CC231
University of Hartford
200 Bloomfield Avenue
West Hartford, CT 06117 USA

The following application items are required:
» An online application at www.hartford.edu/grad-apply
» A nonrefundable application fee of $50*
» Official transcripts for all collegiate-level course work sent to the University address above; International students must have their transcripts evaluated at World Education Services (WES): www.wes.org
» A letter of intent as explained in the application
» Two letters of recommendation
» Résumé
» Official results of the GMAT** (Graduate Management Admission Test) submitted to the University of Hartford using school code XBBNR25

Additional application items for international students
» Official TOEFL or IELTS score submitted to the University of Hartford using school code 3436. The Barney School MBA requires a score of at least an 80 iBT—minimum scores of 18 in reading, writing, listening, and speaking. Visit: www.ets.org. For IELTS scores a 6.5 total is required and 6.0 in each section. Visit: www.iELTS.org.

 Guarantor’s Statement The cost to study for one year (two semesters) in the MBA Program is $22,770. This figure includes an estimate for living expenses. As part of the application, an international student MUST prove that he/she has this amount of money through a bank statement. This statement is also used to issue the student an I-20 form. You may download the Guarantor’s Statement at: www.hartford.edu/grad-intl.

Deadlines and Dates
Admission into the Barney School MBA Program can occur for the fall, spring, or summer semesters. Applications are accepted year round, and will be reviewed upon completion. The admission committee will review applications in the order in which they are received.

GMAT Waiver
Applicants who hold a master’s degree or higher from an appropriately accredited institution may be exempt from taking the GMAT. Applicants with three or more years of continuous, significant work experience may apply for a waiver from the GMAT. Each request for a GMAT waiver is individually evaluated. Applicants requesting a waiver must submit a written statement requesting the GMAT waiver and enumerating the reasons why it should be granted. An interview is then required. Additionally, students who received a 3.5 GPA or better from an AACSB-accredited undergraduate business school will be considered for a GMAT waiver.

* Application fee is waived for students applying with international transcripts that must be evaluated by WES (www.wes.org).

** GMAT Testing Information
The GMAT examination has a new, flexible schedule of test dates. Students may call test centers and arrange for individual computerized testing. Scores are available within a few weeks. GMAT scores are valid for five years. The University of Hartford test code is XBBNR25.
FINANCIAL AID

Domestic Financial Aid

Financial assistance for graduate and professional students through the University of Hartford’s Office of Admission and Student Financial Assistance is limited to the Federal Family Education Loan and supplemental loan programs. There are no grants-in-aid or scholarships.

For the federal or supplemental loan programs, you must meet all eligibility requirements as established by the U.S. Department of Education. They are:

1. Be matriculated into a graduate degree-granting program.

2. Be registered for at least six credits per semester. (The Barney School academic year includes fall, spring, and Summerterm. Summerterm contains six-week sessions and you may satisfy the six credit requirement in Summerterm by taking six credits during one session or by taking three credits each session.)

3. File the Free Application for Federal Student Aid (FAFSA) for the academic year and meet all eligibility requirements established by the U.S. Department of Education.

For more information, call 800.947.4303 or email finaid@hartford.edu

International Financial Aid

Financial Aid for international graduate students is currently limited to Graduate Assistantships. Assistantships are administered by individual departments throughout the University and vary in amount and availability. They are only available after you have been accepted, are here on campus, and have registered for classes.

Assistantships and Fellowships

You are encouraged to contact the Barney School’s Academic Services office once you are here to begin classes. Please note that assistantships, fellowships, or other financial support may impact your Federal Stafford Loan eligibility.

IF YOU HAVE QUESTIONS, WE HAVE ANSWERS

We are available to provide more specific information about our MBA or to answer any questions you may have. Please call us at 860.768.4444 or email bizschool@hartford.edu. If you are in the area, MBA information sessions are held on campus every Tuesday from 4:30–6 p.m. in Auerbach Hall, room 227.

Thank you for your interest in the Barney School of Business MBA program. We hope you will soon join our network of worldwide alumni.